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William Pivar, Robert Bruss



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Known for its accessible approach to real estate law and comprehensive state specific information, this introductory text is a favorite with California Broker candidates. The text explores the latest legal trends, including using the Internet in practice, consumer protection, and marking liability. Chapters include:

- * Introduction
- * Lesson Assignments
- * Chapter One: Nature and Cycle of California Real Estate Finance.
- * Chapter Two: Money and the Monetary System
- * Chapter Three: Fiduciary Sources For Real Estate Finance.
- * Chapter Four: Semifiduciary and Nonfiduciary Sources for Real Estate Finance.
- * Chapter Five: Conventional, Insured and Guaranteed Loans.
- * Chapter Six: Federal and State Financial Regulations and Lending Programs.
- * Chapter Seven: Junior Real Estate Finance
- * Chapter Eight: Contemporary Real Estate Finance
- * Chapter Nine: Instruments of Real Estate Finance
- * Chapter Ten: Real Estate Loan Underwriting
- * Chapter Eleven: Processing Real Estate Loans
- * Chapter Twelve: The Secondary Mortgage and Trust Deed Markets.
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