



The Only Grant-Writing Book You'll Ever Need: Top Grant Writers and Grant Givers Share Their Secrets

Ellen Karsh, Arlen Sue Fox

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This is the revised and expanded edition of the most sought-after guide for everyone seeking grants: nonprofits, state and local governments, universities, school administrators, teachers, artists, and those seeking funds for scholarly and cultural enterprises. Written by two authors who have won millions of dollars in grants — and updated to include vital information and advice accumulated since *The Only Grant-Writing Book You'll Ever Need* first appeared — this new edition provides a comprehensive, step-by-step guide for grant writers, demystifying the process while offering indispensable advice from funders and grant recipients. It includes the following.

- Guidance on developing a realistic, cost-effective, collaborative program
- Concrete suggestions (with practice exercises and examples) for approaching each section of a grant so that the proposal is absolutely clear to the funder
- A glossary of terms with any word, phrase, or concept a grant writer may need, plus fifty tips for writing a winning proposal
- Funders roundtables put you inside the minds of the people who award grants

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